



WE THINK THE WORLD OF PLASTICS



**PRIMO** 



**PRIMO OFFSHORE**  
FIBRE REINFORCED  
THERMOPLASTIC RODS





# LET'S INNOVATE TOGETHER

IN PARTNERSHIP WITH OUR CUSTOMERS IN THE OFFSHORE INDUSTRY, WE CREATE OFFSHORE FIXTURE SOLUTIONS DESIGNED TO MAXIMIZE PERFORMANCE AND SAVE RESOURCES.

At Primo, we support the development and manufacturing of new innovative linear offshore products. In close cooperation with our customers, we always aim to find the optimum solution; together, we are often able to improve the result. This is only possible because we know our business – extrusion of plastic profiles – and yours as well, with 60 years' experience in the offshore industry.

## **It all starts with an idea**

Everything is based on our customers' ideas or on the need to introduce a new linear offshore solution to the market, and in this phase we truly innovate together. This is where we put the idea or concept to the test regarding requirements, ease of use, agility in the production process, costs, sustainability, durability and many other important factors, including compliance with standards and legal requirements. Together with a team of specialists you will end up with an idea that will make a difference.

## **The right material**

With the right choice of material, you can optimise

product features such as product lifetime, optical and thermal properties, stability, temperature as well as UV resistance. Plastics are non-corrosive and resistant to weather conditions, acids, lye, solvents and oil. Furthermore, product properties can be improved by mixing different types of materials or adjusted with colours and additives according to your needs. And always with respect to flexibility, sustainability and recyclability.

Our team of specialists continuously follows the development of plastics closely and will guide you to the best possible choice of material. Primo is also taking a leading role in improving and developing sustainable materials and manufacturing processes.

## **Endless design options**

An extruded plastic profile can be made in almost any design you can imagine. In the design phase, the design options must be aligned with the properties you are aiming for.

To ensure an efficient process, we will use our project management platform including checkpoints and tests,



together with CAD computing, detailed drawings and 3D prints.

**Fast time to market**

Primo's project management and in-house tooling facilities are your guarantee for a smooth time-to-market process. This includes high flexibility and fast response times whenever refining or alteration work is required.

**International partner and supplier**

Primo was founded in Denmark in 1959; today, the Primo Group operates in nine countries in Northern and Eastern Europe and in China. You'll get an international partner with local support and business insight.

Let's innovate together!



**Björn Hågan**  
Sales Manager Offshore



**Gerard Socha**  
Business Area Manager

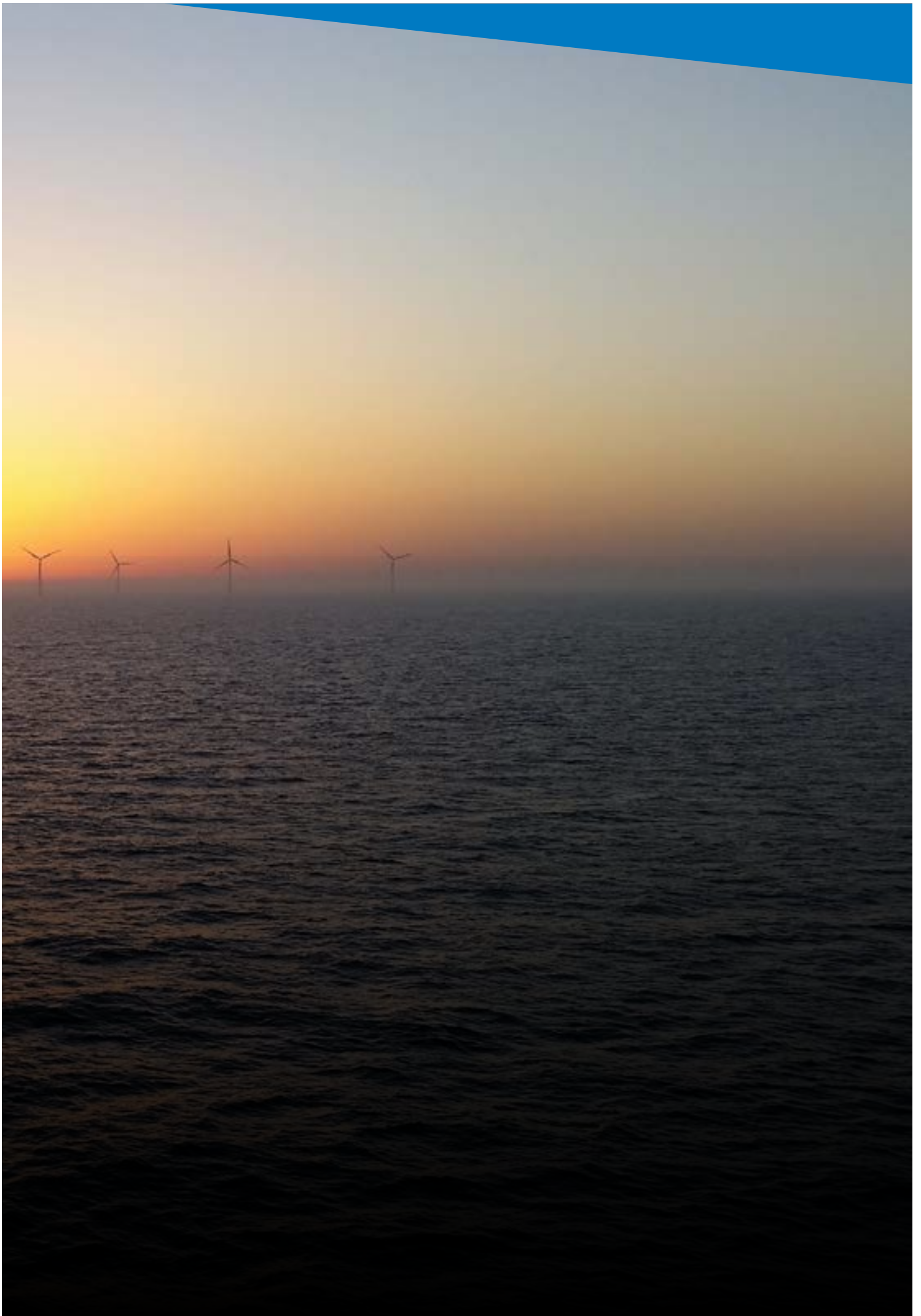




## CHOOSING THE RIGHT MATERIAL FOR THE JOB

Plastic rods rarely substitute steel completely. Rather, a combination is preferred depending on the nature of the cable. Modern material analysis and practical experiences with thousands of kilometers subsea cabling suggest that between 33 to 50 pct. replacement is optimal for balancing durability and weight.

Multiple factors come into play when designing the optimal cable composition. At Primo, we work with a range of thoroughly tested materials. Some fibers are better than others for specific applications. Properties that distinguish the different fibers include among others tensile strength, modulus, elongation and conductive.





# INNOVATIVE FIBER REINFORCED PLASTIC (FRP) SOLUTIONS FOR BETTER SUBSEA CABLING

EVER SINCE THE FIRST SUBSEA CABLES WERE SUBMERGED ACROSS THE ENGLISH CHANNEL IN THE 1850s, DURABILITY, COST, AND CHOICE OF MATERIAL HAVE BEEN SIGNIFICANT CONCERNS.

Today subsea cabling is all about material science, deep product knowledge, and research into new combinations of materials. In recent years, the use of polymer has shown to lower the total cost of operations as replacement of steel as protective cable rods.

Subsea cabling is a play with strong natural forces, and failures can be devastating. The developments of cable composition are today a science that improves continuously.

Primo Offshore is a dedicated supplier of components for subsea cables, with a specialized production facility solely for the offshore cabling market. The plant in Dals-

torp Sweden is producing shaped fillers, umbilicals, that ensure the stability of multiple cable piles in the same cable, insulating flowlines profiles and direct heating cables. Dalstorp has the largest number of production lines in the industry, securing rapid response to client's needs. This gives the possibility to run multiple lines in parallel to decrease the lead time. In order to secure a stable logistic supply chain, Dalstorp has a storage area for large scale projects wherefrom cable drums are delivered as needed directly to the site of operation.

In this whitepaper, we will take a closer look at the latest developments of protective rods for high-performance subsea cables.





### **Decades of experience and material knowledge**

At Primo Offshore, we are constantly developing and improving existing fiber rods, and we have been doing so for years. This means that we can provide solid guidance and information on plastic rods and how to practically apply them.

Traditionally steel has been used to enforce subsea cables. Steel is a durable and strong material, but the weight of steel can adversely impact the complicated process of sinking cables.

Often subsea cabling is spanning hundreds of kilometers. This means that the weight of cables limits the total amount of cables that can be shipped in a single

operation on a given cable laying vessel. Also, the cable weight will stress equipment when sinking cables at deep sea. This means that more frequent cable connections are required with a higher cost of operation. The lower weight is, therefore, an often asked for feature. This can be accomplished by replacing parts of the steel rods with modern, durable plastic types. Plastic rods are extruded plastic jacketing around high-performance fibers, typically rounded. They are strong, durable and flexible.



### **RODS - Key Features and Benefits**

- Protect the core from mechanical impact and elongation
- Replacement of steel rods
- Customized properties
- Colour identification for easy tracking
- Corrosion free
- Low density and high ratio of strength/weight
- Free from electrical interference









### Fiber properties

Polymer selection is based on application, temperature resistant, friction and the necessity of chemical adhesion

	GLASS FIBER (GF)	POLYESTER (PET)	CARBON FIBER (CB)	PARA ARAMID (PAR)
<b>N/tex</b>	0,59	0,60	1,67	2,30
<b>N/mm<sup>2</sup></b>	1 520	830	3 000	3 330
<b>Elongation %</b>	2 - 3	8 - 15	0,4 - 1,8	2 - 3,7
<b>Working temperature</b>	240	135	530	180
<b>Sg</b>	2,60	1,38	1,80	1,45

### Jacketing selection

Polymer selection is based on application, temperature resistant, friction and the necessity of chemical adhesion

	GLASS FIBER (GF)	POLYESTER (PET)	LIQUID CRYSTAL POLYMER (LCP)	CARBON FIBER (CB)	PARA ARAMID (PAR)
PP	X <sup>1</sup>	X	X	X	
HDPE	X	X	X		
TPE	X	X	X		X
XLPE	X	X	X		
PVC (Flexible)	X	X	X	X	X

- Available sizes range from 3,0 mm – 12,0 mm
- Can be delivered as round and flat shape
- Delivered on standard drum between K10 - K14, customized drums or coils







# SUBSIDIARIES



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## PRIMO GROUP

PRIMO DESIGNS AND MANUFACTURES TOMORROW'S PROFILES TO OPTIMISE PERFORMANCE AND SAVE RESOURCES.

Primo creates solutions with our customers to design and extrude the profiles of tomorrow that will optimise performance and save resources.

The Primo Group is a leading, international plastic extrusion technology expert. We develop and produce tailored and competitive solutions, know-how, products and services for the industrial sectors of construction, building offshore, medical and many more. Quality, customer satisfaction, environmental matters and safety are of paramount importance to our operations. All of Primo's operating units are certified and comply with the following management system standards, among others:

ISO 14001:2015 | ISO 9001:2015 | IATF 16949:2016

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